# KUSCCO INTRODUCTION

1. Umbrella Body for **SACCOs**.  Over 5,000 **SACCOs** are members of **KUSCCO**

2. Represent **SACCOs** and lobby for their interest in front of Central Govt

3. Lender of Last Resort to **SACCOs** (incl. emergency loans)

4. Central Finance Fund – lending arm

5. CFF's Green Energy Fund (Cookstoves, Solar, Solar Irrigation)

# SOLAR IRRIGATION PILOT

## 1. Target Number of SACCOs

10 SACCOs identified as beneficiaries of the Pilot.

Selection dependent on the SACCO's ability to mobilize at least 5 members to patronize Solar Water Pump Loan     (SWPL).

# 2. INITIAL REVOLVING FUND TO ON-LEND TO SACCOS

a) **Calculated as follows:**

| 1 | Number of members patronizing SWPL | 50 |
|---|---|---|
| 2 | Cost of SWP | Kshs. 150,000 |
| 3 | Absolute total amount to create revolving fund | Kshs. 7.5 M |

| TOTAL ABSOLUTE ESTIMATE BUDGET FOR SWPL | |
|---|---|
| Cost of SWP | |
| 7.89 M (a+b) | |

b) **Other pertinent costs:**

**BUDGET ESTIMATES** — Total KES 390,000.00

| # | Task | Unit | Kes/Unit | # | |
|---|---|---|---|---|---|
| 1 | SACCO Sensitization Workshop (conference) | 60 | 2,000.00 | 1 | 120,000.00 |
| 2 | SACCO-transport reimbursement | 60 | 2,000.00 | 1 | 120,000.00 |
| 3 | Marketing materials (flyers, brochures, etc. ) | 200 | 300.00 | 1 | 60,000.00 |
| 4 | KUSCCO staff costs (travel, hotel, etc.) | 1 | 60,000.00 | 1 | 60,000.00 |
| 5 | Contingency | 1 | 30,000.00 | 1 | 30,000.00 |
| | **Total transport & travel** | | | | **390,000.00** |

# 3. SOURCE OF SWPL FUND

**KUSCCO to provide the Pilot SWPL Pilot revolving fund**

**Existing funding from the Business Development Loan Fund (Kusasa Product)**

**Welcome any additional investment**

# 4. MAXIMUM LOAN & LOAN STRUCTURE

**Maximum Loan available per SACCO-member is Kshs. 150,000 (equivalent to total cost of the preferred pump, accessories, and installation)**

**KUSCCO on-lends to SACCO at 10% for up to 2 years**

# 5. PARTNERS

**Winrock provided Technical Assistance – design loan product, matching with pump suppliers, green energy unit strategy, partner linking**

**KUSCCO mobilizes SACCOs through 5 Regional Officers across the coutnry.**
**SACCOs mobilize farmers.**

**Matching with KAVES farmers for ag-extension and market linkages**

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# THANK YOU