COMMUNITY DEVELOPMENT
• Analyzing and supporting community strengths and needs
• Conducting economic assessments and feasibility studies
• Training and empowering local leaders

ENTREPRENEURIAL ECOSYSTEMS
• Providing business training to individuals and cohorts
• Assisting with loan applications and seed funds
• Assessing, mentoring and leading

Our community development programs help towns determine what they need to thrive — from sidewalks to broadband — and making them happen. We do this by offering technical assistance and capacity building, and by training leaders to access funding. We conduct feasibility studies and implement placemaking projects. We tailor our programs to meet the unique needs of each community.

We build entrepreneurial ecosystems by providing connections and coaching to a diverse universe of small and medium-sized enterprises, from high-tech startups to Main Street businesses. We connect entrepreneurs with the ideas, people and resources they need to create profitable ventures. We offer startup accelerators, boot camps, job portals — and most of all, a continuum of support.

"Innovate Arkansas has been instrumental in plugging me into a community that is extremely powerful."

JAMES FARMER, EASY BINS, INNOVATE ARKANSAS COMPANY
INNOVATIVE

We are data-driven, innovative and synergistic, gleaning information from community development projects that we can use to identify entrepreneurs we refer to our business programs. We are catalysts and go-betweens, making things happen that wouldn’t otherwise.

We bring accountability, integrity and know-how to our U.S. programs — plus an instinctive understanding of small towns and cities built on decades of work with them.

Winrock’s U.S. programs are revitalizing America’s heartland.

EQUITY

Our programs have always been equitable, easing barriers for women and people of color, creating peer-to-peer networks and opportunities for group learning in rural locales. Remote work comes naturally to us.

RESULTS

Leveraged $30 million in federal, state and private funding

Provided training and market access to more than 1,500 women

Built capacity in 84 communities

Boosted local retail, increasing the sales of one small-town grocery store by $2 million a year

Shepherded more than 200 entrepreneurs and 100 companies from seven states through an early-stage, proof-of-concept accelerator

Helped more than 675 startups add more than 1,600 jobs while generating $577.3 million in revenue

Accelerate South is what put us on the map. The presentation skills we developed equipped us to win gold at MassChallenge.”

BRITTANY SOEDER, CO-FOUNDER, NEURORESCUE, LAFAYETTE, LOUISIANA

“THE WINROCK WAY

- Market-driven
- Results-focused
- Science-based
- Locally owned

winrock.org