Executive Summary

Overseas employment is a major contribution to the Bangladeshi labor market. With an estimated seven million migrant workers overseas, remittances are the second largest contributor to the country’s GDP after ready-made garment export. 1 Malaysia is one of the most popular destinations for Bangladeshi migrants with approximately one million Bangladesh workers residing in the country.

A memorandum of understanding (MoU) between the governments was established in November 2012, but only 7,616 migrant workers ended up being employed by 2015. Under this G2G (government to government) agreement, Bangladeshi migrant workers could only have jobs in Malaysia’s plantation sector. The system was deemed unsuccessful following irregular migration at sea.

In 2015, a new MoU was signed. Under this agreement, the recruitment fee was set not to exceed 420 USD. However, only 10 international recruiting agencies (IRAs) were selected to send workers under this agreement, thereby creating an oligopoly on the migration market. The Government of Malaysia suspended the G2G Plus agreement in 2018 to investigate allegations of a syndicate exploiting the system to operate a human trafficking scheme. Despite the suspension, in 2019 and 2020, migrants were still registered and sent through this formal avenue.

Between March and May 2021, USAID Asia Counter Trafficking in Persons (Asia CTIP) Program conducted a study to understand the Bangladesh-Malaysia migration corridor and contribute to the formulation of new policies and systems between Bangladesh and Malaysia to reduce costs and increase protection for Bangladeshi migrant workers. Data were collected from two sample groups: (1) A quantitative survey was administered to 568 randomly selected Bangladeshi migrant men,2 of which 381 were returned migrants who worked in Malaysia from 2015 to 2020 and 187 were current migrants; (2) qualitative data were collected through key informant interviews (KII) with 10 undocumented Bangladeshi migrants. Additionally, multiple international recruiting agencies provided information on the migration market and the Government of Bangladesh’s Bureau of Manpower, Employment and Training (BMET) was also consulted to understand the formal migrant recruitment structure.

This policy brief highlights key findings from the study and suggests possible actions that government agencies and other stakeholders in both countries may consider to improve their monitoring and enforcement of existing policies and development of future agreements.

The Costs of Migration

Migrant workers reported paying 3,940 USD on average to migrate to Malaysia, roughly 9 times higher than the 420 USD set forth in the G2G Plus MoU. Some of the migrants interviewed had been defrauded and provided with fake visas and air tickets after they paid the supposed fees and were either not able to leave Bangladesh or deported as undocumented migrants from Malaysia.

Migrants do not know what they were paying for. Whether for visa, passport or other necessary documents, migrants often do not know the official costs

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2 In the BMET database of approximately 350,000 migrants, only 36 females were identified based on their names. Only 2 of the females could be communicated with to conduct our quantitative survey resulting in an insufficient sample for a meaningful analysis around gender perspectives.

3 Bangladeshi workers must have a smart card issued by the Bureau of Manpower, Employment and Training (BMET) to migrate legally for employment in Malaysia. Thus, all legal migrant workers must have their migration facilitated through the BMET, resulting in the Bureau possessing a list of potential and successful legal migrants to Malaysia.
for documents and rely on intermediaries who charge exorbitant fees for their services.

Migrants incur significant non-financial costs when migrating to Malaysia. Migrant workers finance their migration by selling their properties or taking out loans. The high cost of migration is sharply contrasted with the low pay they receive while in Malaysia, contributing to stress and decline in mental health.

Migrants’ Recruitment Process:

Ten International Recruiting Agencies (IRAs) control the migration market to Malaysia. International recruitment agencies (IRAs) that were not selected for the G2G Plus program cannot bypass the coalition of the selected IRAs, who hold an oligopoly on the migration market to send migrant workers to Malaysia, leading to increased costs for migrants.

Ninety-six percent of all IRAs are in Dhaka. This concentration is due to the Government of Bangladesh’s policy that imposes the non-transference of manpower licenses. These licenses are provided to each IRA under a single address, which makes it illegal for IRAs to set up branches in other districts across Bangladesh.

As such, both G2G and non-G2G IRAs rely on free agents and dalals respectively to extend their geographical reach to find prospective migrants. Despite being illegal, these migration intermediaries still operate in the migration market.

Seventy-nine percent of migrants obtain information on migration through free agents and dalals. Other sources are IRAs and BMET, including Technical Training Centers (TTCs) and District Employment and Manpower Offices (DEMOs). However, these constitute a small portion of migrants’ information source. Information from dalals and free agents are found to be unreliable and are associated with increased costs.

More than 50 percent of migrants were not offered an employment contract before migration. Further, of those who received a contract, 18 percent did not understand it – A violation of the Bangladesh’s Overseas Employment and Migrants Act of 2013 that states the IRAs’ responsibility to convey the employment contract details to migrant workers in a manner that they can understand.

Visas, Work Permits and Passports

Over 72 percent of all current migrants reported that their passports were with their employer and they do not have access to it.

More than 54 percent of current migrants interviewed reported not currently holding any visa, effectively being in undocumented status. Roughly 30 percent reported holding work visas and 1.6 percent reported holding non-work visas. 2 percent reported not knowing their visa status and 8 percent did not know their visa category. When asked about why they do not renew their work permit and visas or try to get the correct category of visas, almost all reported fear of deportation and high prices.

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4 Multiple IRAs provided information for the study and one in-depth interview was held with an IRA to understand the migrant recruitment process in Bangladesh.

5 Free agents are migration intermediaries who scout and persuade people to migrate to other countries. In Bangladesh, the term is used interchangeably with dalals. However, we use the term free agents in this study to signify migration intermediaries who represent the G2G IRAs only.

6 In contrast to free agents and for the purposes of this study, dalals are migration intermediaries that recruit prospective migrants for non G2G Plus IRAs. The distinction between free agents and dalals in this study is important because being recruited by a dalal means that the migrant will have an additional middleman, the non-G2G IRA, who will forward the migrant to the G2G IRA, thereby increasing cost.
Migrants Labor Conditions in Malaysia

The average earnings per month reported is approximately 21,790 BDT (259 USD) across sectors. Given the average migration cost of 3940 USD, it would take 15 months of full pay for migrants to repay their cost. Migrants reported spending roughly 40 percent of their income on accommodation, transportation, food, and other necessary living expenses. As such, it would take migrants an average of 21-22 months to repay the cost of their migration alone.

Migrants work longer than 10 hours per day on average and one third of current migrant workers reported not having paid or sick leaves. More than 40 percent reported facing difficulties with accessing healthcare.

Forty-Seven percent of current migrant workers report having their accommodation arranged by employers, roughly 20 percent report seeking accommodation themselves, increasing cost. Per Malaysia’s Workers’ Minimum Standards of Housing and Amenities Act of 1966 (amended in 1990 and 2019), employers are responsible for arranging accommodation for migrant workers.

Twenty-nine percent of current migrants reported facing discrimination. Of the 29 percent of respondents who reported facing discrimination, almost 50 percent reported facing them at the workplace.

Around 85 percent report sending remittances, among whom 60 percent use banking channels to send money home. However, more than 16 percent reported using hundis (independent agents). Migrants rely on hundis when identifying documents such as passports are withheld by employers, which restrict migrant workers’ ability to access banking services.

Recommendations

For Bangladesh

1. Create a central online employment portal for Bangladeshis seeking employment abroad and for employers to select candidates directly. The portal should include

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7 Independent agents, known as hundi, are part of an informal finance system. When a migrant transfers money via a hundi in Malaysia, the hundi transfers the money to their counterpart in Bangladesh, where the migrant’s family can collect the transferred fund with a password that the migrant would send to them separately.

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8 On December 19, 2021, the governments of Bangladesh and Malaysia had signed a new memorandum of understanding on the recruitment of Bangladeshi workers. This MoU is currently not publicly available. As such, our recommendations cannot take into consideration the content of the new MoU.
district commissioner offices should expand their services and reach. In parallel, CSOs should be allowed in government offices mentioned above to assist in providing accurate information to migrants. Lastly, IRAs should be allowed to register in multiple addresses so that they can legally recruit workers in districts around Bangladesh, reducing reliance on migration intermediaries.

3. **Improve pre-departure training in technical training centers (TTCs).** BMET should increase and augment the capacity of its TTCs instructors. BMET should also ensure that all centers have dedicated training for migrants who are going to Malaysia by providing and updating a standardized curriculum to instructors on necessary knowledge of the destination country, including healthcare, finance, and legal and labor rights. BMET should consider allowing CSOs to assist in pre-departure training in TTCs. Returned migrants, who have knowledge of Malay should be empowered to teach language classes.

**For Malaysia**

1. **Increase cooperation with GoB.** Request GoB to share migrant’s data to verify visas and spot-check employers. As a destination country, GoM should cooperate with employers and GoB to monitor and ensure that incoming migrants received appropriate pre-departure training.

2. **Increase monitor and enforcement of existing labor regulations.** GoM should work with employers to ensure that minimum standards are met in migrants’ workplace. GoM should also ensure that employers do not withhold migrants’ passports and that accommodation of low-skilled and semi-skilled migrant workers are provided by employers, locations of which should be registered with the government. Inspections should be periodically carried out to check if minimum standards are being maintained on these premises. GoM should also ensure that workers are paid no less than minimum wage with appropriate overtime pay and create a mechanism where workers can file complaints anonymously. Lastly, GoM should adopt non-punishment principle and conduct victim identification when working with potential victims of human trafficking and forced labor.

3. **Reduce barriers to essential services for migrants.** Reduce barriers for workers to access formal financial system, such as encouraging banks to provide mobile banking services to migrants in Bangla. CSOs should work with employers to provide migrants with up-to-date information on healthcare, finances, and labor regulations and where to access legal and immigration assistance.

4. **In order to change behaviors and attitudes towards migrant workers, GoM and Private sector must work together to identify effective ways to reduce stigmatization and discrimination of migrant workers, both in the workplace and social settings.**

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This study was conducted through Winrock’s John D. Rockefeller 3RD Scholars Program, which promotes independent social science research and strengthens analytical skills of young professionals, primarily in Asia. Research themes focus on development challenges facing disadvantaged groups, including women, youth, ethnic minorities and low-income groups.

The USAID Asia Counter Trafficking in Persons (CTIP) program brings together governments, civil society, and business to support regional initiatives that aim to reduce trafficking in persons. USAID Asia CTIP works on three key approaches: (1) strengthened learning around trafficking in persons; (2) enhanced cooperation in source, transit and destination countries; and (3) increase opportunities for private sector leadership.

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