

Frequently Asked Questions (FAQs)

For: Request for Proposal (RFP) – Bauxite Supply Chain Study (SECURE project – Winrock International)
Proposal Deadline: 31 August 2026, COB, Jakarta Time

- 1. Is this work specifically for a consulting firm, or would Winrock be open to working with a nonprofit organization?**
 - **A:** Winrock is open to working with organizations of different types, including consulting firms and nonprofit organizations that have relevant technical expertise and experience to conduct this study.
- 2. The proposal refers to bauxite mining in Kalimantan, but a substantial portion of the bauxite being refined into alumina on Sulawesi is imported from Guinea. Does Winrock see that as in-scope, or is the intention to only look at Indonesian-mined Bauxite?**
 - **A:** Bauxite mining in Kalimantan, as referenced in the RFP, is one of the potential areas of focus. Bidders are welcome to propose additional bauxite mining and processing locations that would strengthen the analysis and overall study design. This would be considered during the proposal's technical evaluation.
- 3. What level of support will Winrock provide in facilitating engagement with companies and other stakeholders critical to the study?**
 - **A:** Bidders should demonstrate their ability to independently identify, access, and engage relevant stakeholders. Winrock may suggest adding/reducing based on Winrock's experience. Where necessary, Winrock will provide reasonable facilitation and introductions.
- 4. Does Winrock already have established relationships with relevant actors across the bauxite value chain that the research team can leverage?**
 - **A:** Please see answer to Question #3.
- 5. Are there particular institutions in Indonesia that Winrock considers acceptable or recommends for conducting the ethical review?**
 - **A:** Winrock does not have a preferred institution for ethical review. The bidder is expected to propose an appropriate Do-No-Harm, trauma-informed approach, and ethical review process that is suitable for the study context. The proposed approach will be considered as part of the technical evaluation.
- 6. Has Winrock previously commissioned or undertaken studies relating to Indonesia's bauxite mining and processing sector that the research team can build upon?**
 - **A:** Winrock has not carried out studies specifically focused on Indonesia's bauxite mining and processing sector. Bidders are expected to review and build upon relevant existing research literature as part of secondary data review.
- 7. Is Winrock expecting company-level mapping, shipment-level, or high-level (sector-level) mapping?**
 - **A:** Winrock expects the study to map supply chain from Indonesia mines sites to the United States market (and where possible, G7 markets) including key production stages and actors, chain of custody including intermediaries or transit places, as well as midstream and downstream products made from Indonesian alumina that enter the U.S and related G7 markets. Bidders should propose an appropriate level of detail for

company-level and shipment-level mapping based on the availability and reliability of public and other relevant data, going beyond high-level sector information.

8. Which Indonesian provinces are considered mandatory? Are there priority mining sites or industrial parks?

- **A:** Winrock has not identified any mandatory provinces for this study. Bauxite mining in Kalimantan, as mentioned in RFP, is one of the potential areas of focus. Bidders are encouraged to propose additional mining, processing, and logistics locations that would strengthen the analysis and overall study design. The proposed geographic scope and rationale will be considered as part of the technical evaluation.

9. What level of detail do Winrock expect for the deliverables? e.g., GIS maps, ownership charts, etc.

- **A:** Winrock expects appropriate visualizations, such as supply chain maps, GIS maps, and charts or diagrams showing key actors, production and processing locations, logistics routes, intermediaries, and relevant market linkages including ownership or corporate relationship mapping. In addition, the study also has an objective to identify the occurrence of forced labor indicators, map the labor supply chain, and review labor law protection within Indonesia's bauxite sector. Bidders should propose the specific level of detail, format, and visualization approaches needed to effectively address the study objectives and research questions.

10. How will the study ultimately be used? e.g., policy dialogue, donor reporting, etc.

- **A:** The supply chain analysis and recommendations will support several purposes, such as filling of a critical evidence gap, supporting policy dialogue, and evidence-based programming. Ultimately, the study is intended to contribute to the body of knowledge on mineral supply chains.